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GLOBAL

**Global Distributors, Inc.**

SMALL BUSINESS / **VETERAN OWNED**



# Our History

- Small Business / Veteran Owned
- Contract Holder for Global – The Total Office Evolve Furniture Group GS-28F-0045J GLOBAL and GLOBALcare GS-28F-005J
- Founded in 1996 in Maryland
- First MAS Contract was awarded in 1997
- Navy BPA ( Blanket Purchase Agreement)– N00189-07-A-009
- National Stocking Program available at 19 USA locations... delivering in 48 hours!
- Greenguard Certified
  - Casegoods
  - Filing
  - Seating
  - Workstations – 82% recycled content, 100% recyclable after manufacturing
  - Healthcare Furnishings







# **Our People**

**Ken Corbin** – Sales/Project Management/President

**Beth Corbin** – Sales/Project Management/Vice-President

**Ellen Leland, Laura White** – Order Entry/Customer Service

**Penny Bodine** – Invoicing/Customer Service

**Ewa Chabowska** – AP/AR Dept

**Dara Squires** – Customer Service/IT/HR

**Deanna McIntosh** – Senior Designer/Project Manager

**Jill Pesti** – Designer/Project Manager



# **Business Plan**

- **GSA Territory Managers**

Assist with Product Knowledge, Pricing and Value Engineering for project

Assist with locating projects and future opportunities at base through

Base Contacts

NAVFAC Designers

Architects/Designers/General Contractors

**James Hildebrand** - GSA Manager

**Lamar Arnold** - East Coast Region

**Marty White** - Central Region

**Ysela Chacon** - West Coast Region

- **Work as a team with Dealers at Camp Pendleton**

Dealers; Small Business, Woman Owned, 8A, Minority and Veteran Owned Classifications

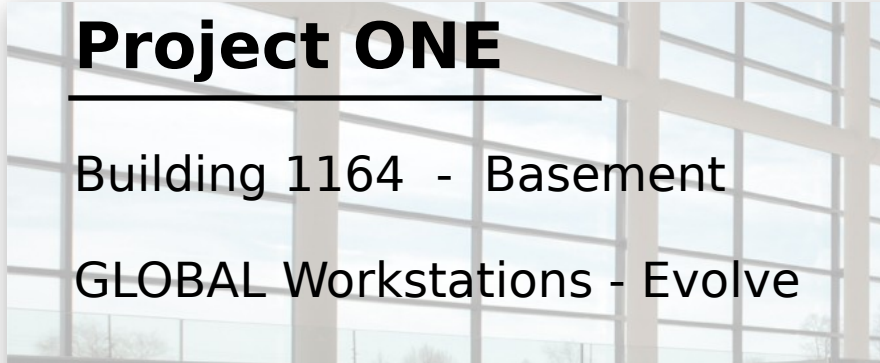
Dealers; Look for opportunities, complete quotes and install product



# **Project ONE**

Building 1164 - Basement

GLOBAL Workstations - Evolve



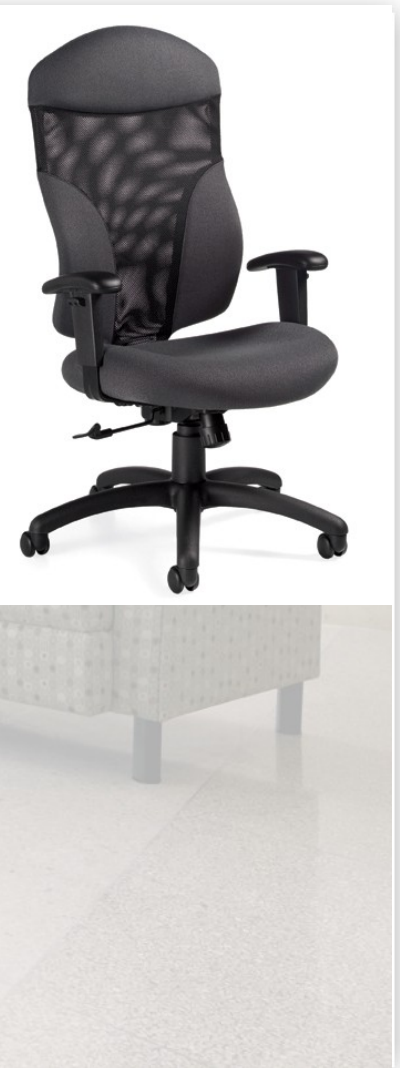




## **Project TWO**

Building 1160

GLOBAL Metal Desks - StreamLINE



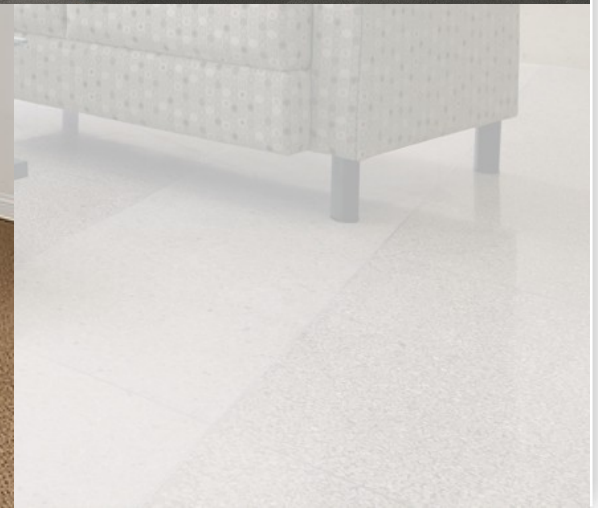


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# **Project THREE**

Building 210701

GLOBAL Desks - Zira





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